

THE TIMES Tomorrow On a wing... For the Glorious Twelfth, we consider the esoteric sport of grouse-hunting with falcons and hear from some of Miles Kingdon's quirky correspondents...

Meacher derides 'dream ticket' as recipe for conflict

By Philip Webster, Political Reporter Mr Michael Meacher, the left-wing contender for Labour's deputy leadership, has denounced the "dream ticket" concept of a Neil Kinnock-Roy Hattersley team as a recipe for continued destructive internal wrangling.

Lebanese ministers kidnapped

Druze gunmen last night kidnapped three Lebanese government ministers, including the Minister of Finance, as they returned from a meeting in the Chouf mountains south-east of Beirut.

P2 scandal chief vanishes from jail

From Our Correspondent, Geneva Signor Licio Gelli, a suspect in Italy's biggest post-war political scandal, disappeared yesterday from a Geneva prison.

Fierce fight for key outpost in Chad

Ndjamena (Reuter, AP) - Libyan-backed rebels were engaged in fierce fighting yesterday with Government troops around the oasis of Faya-Largeau, Chad.

Seamen to share salvage pay-out

By Rodney Cowton, Defence Correspondent The 37 crew members of the minesweeper Crichton are to share among themselves a handsome payout for helping to save a blazing West German freighter.



Delighted smile from one of the ship's officers, Lieutenant David Smyth.

Dollar up on fears of higher US rates

By Peter Wilson-Smith, Banking Correspondent The dollar surged ahead again on foreign exchange markets yesterday, after Tuesday's brief respite.

Thatcher rest

Mrs Thatcher leaves tomorrow for a private holiday in Switzerland. Her ophthalmic surgeon said he was pleased with her progress.

Record breaker

Tom McClean, the lone British sailor, has broken the small boat record for crossing the Atlantic, landing in Porto de Leixoes, Portugal in his 7th 9in boat Giltspur.

Hunted man dies

The body of a man wanted in connexion with the murder of Mr Peter Arne, the actor, has been found in the Thames. Police say the murder inquiry goes on.

Opening shot

The Peak National Park is seeking a county court injunction to stop anti-field sport groups disrupting grouse shooting when the season opens tomorrow, the Glorious Twelfth.

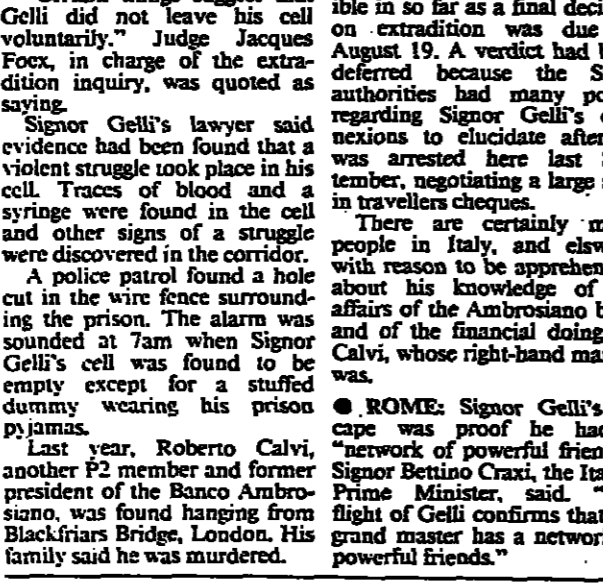
£65m bid fight

Norcor, the industrial conglomerate, has launched a £65m bid for UBM, Britain's biggest quoted builders merchant.

Cauten banned

Steve Cauten, the American jockey, was banned for eight days.

First it's package holidays - next it will be cheap day returns!



Signor Gelli May have been kidnapped.

The theory that Signor Gelli was kidnapped appears plausible in so far as a final decision on extradition was due on August 19.

In Washington, the State Department said: "We have received information that the town has fallen. We're not in a position to deny it but we certainly cannot confirm it."

Three golds for Lewis

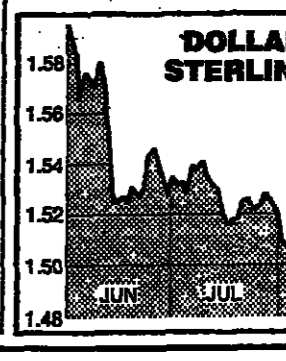
Carl Lewis, of the United States, confirmed himself as the world's pre-eminent male athlete when he won two gold medals at the world championships in Helsinki yesterday.

Three golds for Lewis

Britain won her first medal of the championships when the women's 4 x 100 metres relay team of Joan Baptiste, Kathy Cook, Bev Callender and Shirley Thomas finished second behind East Germany.

High Court action to thwart \$25m Taiwan shipping fraud

A London High Court judge yesterday issued an injunction to stop goods worth \$25m (£16m) arriving in Britain from Taiwan from being claimed by the man who is alleged to have acquired them through fraud.



Australia II keel measures up to America's Cup rules

American moves to have the radical keel of the America's Cup challenge contender Australia II outlawed failed yesterday.

Australia II keel measures up to America's Cup rules

By Barry Pichall American moves to have the radical keel of the America's Cup challenge contender Australia II outlawed failed yesterday.

Package holidays to cost double by Concorde

Package holidays by Concorde will be on sale for the first time this winter to Florida, the Caribbean and Egypt.

VICTORIA WINE AUGUST Wine of the month GRANTS OF ST JAMES'S Baden Qualitatswein The warmer climate enjoyed by Germany's southernmost Rhine vineyards around Baden ensures consistently good vintages. This wine, designated a Qualitatswein (quality wine), reflects Baden at its best - medium dry, light but with a long fruity flavour. For summer it's a deliciously refreshing drink at a refreshingly low price.

Table with 2 columns: Home News, Events, Overseas, Festivals, Arts, Law Report, Archaeology, Letters, Sports, TV & Radio, Weather, Crossword, Wills.

Handwritten signature or mark at the bottom of the page.

# Joseph aims to introduce economic 'facts of life' into the classroom

By Lucy Hodges, Education Correspondent

Economics or the economic "facts of life" should be taught to school children, Sir Keith Joseph, the Secretary of State for Education, believes. Private talks are taking place with that aim in mind.

There is no question of him being able to control the curriculum, even if he wanted to. Nor, it is understood, does he wish to indoctrinate children with his own economic dogma.

However, compared with West Germany, English education contains relatively little awareness of the political and economic context in which we live. The number of examination passes in economics has remained remarkably constant over the past three years.

# Education adviser for No 10

The Prime Minister is to have an adviser on education and training attached to her policy unit at 10 Downing Street. He is Mr Oliver Letwin, aged 27 and a former special adviser to Sir Keith Joseph, Secretary of State for Education (Our Education Correspondent writes).

Mount, the Spectator's former columnist, who runs the unit. The announcement will be made tomorrow.

see his move across the river as fresh evidence that the Government means business where education is concerned. Some will see him as the Prime Minister's spy at the department where he is expected to continue to spend time and to do some work for Sir Keith.

# Glasgow bows to cuts order

Glasgow yesterday agreed to comply with the Government's special parliamentary order, and agreed reluctantly to cut £10m off local spending.

# Policy switch urged over TUC talks with Tebbit

A late attempt is being made by the Association of Scientific, Technical and Managerial Staffs headed by Mr Clive Jenkins to ensure that forthcoming talks between the TUC and Mr Norman Tebbit, the Secretary of State for Employment, are not misconstrued.

# Marrow graft for boy of two

Simon Jenkins, aged two, was in a satisfactory condition yesterday after becoming the youngest patient to receive a bone marrow transfusion in an operation at the Royal Marsden Hospital, Sutton, Surrey.



Simon Jenkins with his sister Nicola in Hartlepool before his operation.

# British executives better off than they imagined, survey shows

By Edward Townsend, Industrial Correspondent

British business executives, never reticent in complaining about low rates of pay compared with their international counterparts, are much better off than they imagine.

most of his life against leukaemia. The operation comes after several setbacks. Simon was due to have the operation six weeks ago, but suffered a sudden relapse and was taken to the Royal Victoria Infirmary in Newcastle upon Tyne.

ability to fight infection and he became ill again before becoming well enough for the transfusion. Extensive tests were performed on his parents and relatives to find a suitable donor before it was found that Nicola's bone marrow was an ideal match.

# Police seek men friends of doctor's wife

By Our Crime Reporter

An appeal for men friends of the missing wife of an Essex doctor to be interviewed was made yesterday by the senior detective in charge of the search for Mrs Diane Jones.

When the disappeared Mrs Jones was thought to have been several months pregnant. She married the doctor, the local GP in Coggeshall, last year, when they decided to legitimize their baby daughter. The child has since been placed in care and the couple, who have had a colourful marriage, were planning to divorce.

Chief executives in Holland, Greece, Portugal and the high-tax, high-cost countries of Ireland and Scandinavia now come lower in the scale. Executives convinced that London is among the world's most expensive capital cities will be surprised by Inbucon's findings of the weekly cost of a variety of items.

# Benefits burden on councils

Four months after local authorities took over a new housing benefit scheme for assisting tenants and mortgage holders on low incomes, district and borough councils are complaining about the administrative burden.

# Thousands rush to be British

The number of people who acquired citizenship of the United Kingdom and Colonies rose last year by more than half to 82,233, according to figures published by the Home Office yesterday.

# Police seek men friends of doctor's wife

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# Crime records to be computerized

All criminal records in Scotland, at present filed on paper, are to be put into a central computer system. Honeywell is to provide two mainframe computers, two minicomputers, 200 visual display terminals and 105 printers at an estimated cost of £3.6m.

# Divers told to replace relics

Divers from a salvage company who removed objects from around the wreck of HMS Hampshire off the Orkneys have been ordered by the Ministry of Defence to put them back.

# Wreck of lost submarine found

The mysterious disappearance of a British submarine during the Second World War was finally explained yesterday.

# Acas called to mediate in actors' pay dispute

By Christopher Waxman, Arts Correspondent

Leaders of Equity, the actors' union, and the Theatrical Management Association went to the headquarters of the Advisory Conciliation and Arbitration Service in London yesterday to seek mediation in the dispute over pay by performers and stage managers in the provincial theatre.

# Hebden poised to take lead in chess

By Harry Golombek, Chess Correspondent

At the end of round three of the Grieverson Grand British Chess Championships in Southampton, the lead was shared by Bradbury, Britton, Johansen, Ravikumar, Speelman and W Watson, all with two-and-a-half points. But they may well be passed by Mark Hebden who has two points and an adjourned game against Wells which he looks likely to win.

# Heart test for Briton sentenced to be lashed

By Peter Drake, one of the Britons sentenced to imprisonment and 600 lashes for his part in a whisky smuggling operation in Saudi Arabia, is to see a specialist on Saturday for a heart-test.

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But Mr Martin Woodward, a 34-year-old diver, disclosed yesterday that he had discovered the wreck off St Catherine's Point, the southern most tip of the Isle of Wight.

Mr Woodward, co-owner of Bournemouth Maritime Museum in the Isle of Wight, found the submarine last month while looking for other wrecks. He said she was broken in two and was lying in about 150ft of water.

The wreck has been declared a war grave and the Ministry of Defence is trying to reach relatives of the dead to invite them to a memorial service.

At present the minimum salary in the subsidized repertory theatre theatres in the provinces is £84.50 a week. The association's offer would increase the minimum to £89.57 a week, compared with Equity's claim for a £100 a week minimum.

Other results:  
Lawton 1, Barrow 1, Botherly 1, Murdoch 1, Bradbury 1, Britton 1, Johansen 1, Ravikumar 1, Speelman 1, W Watson 1, all with two-and-a-half points.

# Soldier on Belfast murder charge

From Richard Ford, Belfast

A soldier aged 18 appeared in court yesterday, charged with murdering Thomas Reilly after what the police described as a fracas between an army foot patrol and a group of young men in west Belfast.

base where Private Thain was stationed. Royal Ulster Constabulary patrols were attacked with petrol bombs and stones at the Divis Flats.

Private Ian Thain, of the Third Company, 1st Battalion Light Infantry, was accused of murdering Reilly, aged 23, who was single and lived in the strong republican Turf Lodge area of the city. Mr Reilly, who was unemployed, was dead on arrival in hospital after being hit by a single shot near his home on Tuesday afternoon.

The RUC has completed an investigation into three incidents in the past year in which six people died. But the DPP has asked the police to make further inquiries and clarify certain matters.

# Scientists find signs of other worlds

By Clive Cookson, Technology Correspondent

The Infrared Astronomical Satellite (IRAS) has found what astronomers believe is the first direct evidence of a solar system around a star other than our own Sun.

another star, Vega is only 1,000 million years old, less than a quarter the Sun's age, and its associated solar system must be far less mature than ours.

The space observatory picked up radiation which scientists at the IRAS tracking centre in Chilton, Oxfordshire, say must come from solid objects orbiting the young star Vega.

The particles may surround Vega as a round shell or a flat ring. Most are probably the size of rocks or stones, like the asteroids orbiting the Sun between Mars and Jupiter.

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Artillery reply to Druze attack

Beirut airport shelling spurs Lebanese Army back into action

From Robert Fisk, Beirut

For the first time in more than seven years, the Lebanese Army went into action yesterday to defend west Beirut and with it the steadily diminishing prestige of President Amin Gemayel's Government.

clear that the Lebanese Army's initiative was beginning to pay off. Shells whizzed over our heads in salvos of five for well over more than an hour as Marines in helmets and dark jackets followed the course of the conflict through binoculars like spectators at a Napoleonic battle.

Robert McFarlane, President Reagan's special Middle East envoy, turned up at the Marine base, immaculately dressed in a blue business suit but looking deeply worried. He refused to comment on the attack but while he was closeted with Colonel Timothy Geraghty, the Marine commander, a shell exploded 400 yards from the base and Marine officers began to scream instructions.



New leader: General Mejia, at his first press conference after seizing power, pledges to step up fight against the guerrillas.

Mejia puts back the clock in Guatemala

The installation of General Oscar Mejia as Guatemala's new head of government marks a return to a traditional, solidly right-wing type of military leadership from which the ousted President, General Efraim Rios Montt, represented a significant deviation (John Carlin writes).

Not only did General Rios Montt rupture the time-honoured bond between the Guatemalan military and the Roman Catholic Church, he also expressed an unorthodox enthusiasm for social reform as the most effective, and long-lasting, means of combating left-wing subversion in Guatemala.

General Rios Montt pursued a "beans and bullets" offensive in the politically volatile Guatemalan country side which, in recent months, was beginning to place more and more emphasis on the beans, on programmes aimed at relieving the hunger and squalor prevalent among Guatemala's majority peasant population.

But the immediate result of General Rios Montt's social policies was an upsurge in guerrilla activity. Now General Mejia, a more predictable establishment figure, has promised "to fight by any means to eradicate Marxist-Leninist subversion", with every indication that he will squish a programme of agrarian reform which General Rios Montt planned, a reform which would have involved the redistribution of non-productive land.

Born-again Kissinger gets ready to travel

From Christopher Thomas Washington Dr Henry Kissinger's rehabilitation into international politics was formally blessed when he and 11 other members of a presidential commission on Central America were sworn in yesterday.

Almost immediately the commission met for the first time. One of the top items on the agenda is a visit by all members to Central America, including Nicaragua, whose government is supposedly a source of arms and comfort for

Leftist guerrillas in El Salvador. The commission has been charged by President Reagan with producing long term policy options for Central America. In the past, Mr Reagan has been scornful of Dr Kissinger but decided to invite him back into the spotlight to draw attention to the administration's aims and strategies in Central America.

The commission's first day included a series of classified briefings from the State Department, CIA and other government sources. A meeting with President Reagan is planned today and there will be lunch tomorrow with Mr George Shultz, the Secretary of State.

Israelis devalue by 7.5%

From Christopher Walker Jerusalem

In what amounted to an about-turn in the policy of Mr Yoram Aridor, the Finance Minister, the Israeli government yesterday ended weeks of frenetic currency speculation by announcing a 7.5 per cent devaluation of the shekel.

Against the advice of most Israeli economists, Mr Aridor had attempted to stem hyperinflation, now running at 145 per cent, by retarding the devaluation of the shekel. His experiment was roundly attacked by the International Monetary Fund earlier this year.

Even as the devaluation was being announced by the Central Bank (whose governor has himself recently joined the chorus of criticism against economic policy) senior ministers were meeting to try and agree a swinging series of budget cuts.

Sri Lanka updates riot death toll to 350

From Our Correspondent, Colombo

The death toll in the recent ethnic rioting, earlier stated to be 269, was yesterday revised upwards officially to 350. Mr Douglas Liyanage, a government spokesman, said the latest figures showed 316 civilians dead, mostly killed by civilians, and 34 killed by the security forces. These included the deaths of looters.

Mr Liyanage said it was possible that not all the dead had been counted but described as pure fiction a statement by the World Council of Churches in Geneva that over 1,000 had been lost. He also denied reports by the organization that troops in the north had raped three women and razed a town. The total number in camps for displaced persons in Colombo was about 23,000.



Down the aisle again Elizabeth Taylor is to marry Mr Victor Gonzalez Luna, a lawyer, she has told friends in Philadelphia. It will be her eighth walk down the aisle and the couple, photographed recently in New York, plan the wedding before the end of the year.

Shagari set for late run from behind

Lagos (Reuters) - Opposition protest mounted yesterday as President Shehu Shagari of Nigeria edged closer to a second four-year term with each new result declared from last Saturday's election.

With 11 of the 19 state results announced, and almost sure wins to come from at least five northern states, President Shagari looked set for victory. His main rival, Mr Obafemi Awolowo of the Unity Party of Nigeria (UPN), is about one million votes ahead but his strongholds have already been announced and he seems unlikely to win 25 per cent in 13 states, as the constitution requires.

The most significant trend so far is that the big parties, all originally ethnically based, have increased their share of the votes outside the areas they won in the last election in 1979. Leading article, page 9

Israeli troops living increasingly on nerves

From Christopher Walker Jezzine, Southern Lebanon

With 33 Israeli soldiers killed in occupied Lebanon since the beginning of the year and more than 180 wounded, the 30,000 troops still remaining are living increasingly on their nerves. They are also becoming daily more isolated from the local population. Outside the picturesque town of Jezzine, the roads are scorched black by tyres set ablaze last week when some 20,000 Christians took part in a mass anti-Israeli demonstration prompted by Israel's expulsion of Phalangist militia from the barracks at Kfar Falous east of Sidon.

Since the angry Christians took to the streets there have also been anti-Israeli demonstrations in many of the Muslim villages under Israeli control. Threats of anti-Israeli action have also come from leaders of the Lebanese Druze community. Sitting this week in a convoy of Israeli vehicles trapped in a traffic jam is the Christian stronghold of Jezzine, it was hard to remember the close connections between the Israelis and the Lebanese Christians when the invasion was launched in June 1982.

Church 'no' to censure of Moscow

Vancouver (Reuters) - The World Council of Churches assembly, after strenuous protests from senior Soviet churchmen, has rejected a call for the immediate withdrawal of Soviet troops from Afghanistan.

The vote came after an emotional 90-minute debate in which delegates from several continents backed attempts to strengthen a resolution calling for an end to aid for Afghan rebels and a withdrawal of Soviet troops, only after a comprehensive settlement guaranteed by East and West. Bishop Gunnar Listerud, Church of Norway Lutheran, objected. He said the proposal should be changed to a call for an immediate withdrawal of Soviet troops. He also took issue with a proposed call to end outside arms supplies to the rebels, whom he called "liberation groups".

Members of the Russian Orthodox delegation took to the microphone afterwards, with Metropolitan Kirill of Leningrad asking: "What benefit will this bring to the people of Afghanistan?" Metropolitan Yuveny of Moscow called the Norwegian bishop's amendment "senseless" and added: "The Soviet government has repeatedly said it would withdraw troops when the security of the Afghan Republic is assured."

Search widens for teenager seized by rebels

From Our Correspondent Harare

Zimbabwe security forces are still seeking a teenager apparently abducted after his father was murdered on their tobacco farm in the Eastern Highlands almost a week ago. Mr John Farodi was shot dead on the verandah of his home in the Burma Valley south of Mutema last Thursday. His son, Giovanni, aged 14, disappeared and is assumed to have been kidnapped although no confirmation has been received.

Court victory for the Spanish home rulers

From Harry Debelias, Madrid

Spain's constitutional tribunal handed a victory to Basque and Catalan nationalists yesterday with a ruling which virtually invalidates a 1981 law designed to restrict the powers of regional governments. The Organic Law for Harmonization of the Autonomy Process, was the result of a pact between the then ruling Centre Democratic Union and its Socialist Opposition which was intended to guarantee the central government's authority to override decisions of home rule governments.

Armenian bomb

Tehran (Reuters) - An Armenian guerrilla group claimed responsibility for exploding a bomb attached to a diplomat's car in the compound of the French Embassy in Tehran. No injuries were reported.

Taiwan-bound

Seoul (Reuters) - South Korean officials say the Chinese test pilot who defected will probably be allowed to go to a third country, believed to mean Taiwan.

Caught napping

Madrid (Reuters) - The old Spanish custom of sleeping through the hot afternoon, the siesta, is dying out according to a survey which shows that fewer than two Spaniards in 10 now regularly take a nap after lunch.

Anti-Pinochet protests prompt Cabinet reshuffle

From Florencia Varas Santiago

Chilean opposition leaders expect the fourth national day of protest today to be the biggest and most important so far. The Chilean supreme court has just confirmed the right of citizens to dissent and to carry out peaceful protests. The main demands are President Augusto Pinochet's resignation and a rapid return to democratic rule.

Pinochet held meetings with his principal advisers and high-ranking military officers. He is expected to name a new cabinet, including a Prime Minister, in order to neutralize today's protests.

A leading candidate for the new post of Prime Minister, with almost unlimited powers, is Senator Sergio Onofre Jarpa, Chile's Ambassador in Buenos Aires, who is said to favour a programme of economic recovery and a gradual political opening, with a return of exiles and greater press freedom.

known as the Democratic Alliance, has been formed by right-wing groups, the Social Democrats and Christian Democrats. It is headed by the former Foreign Minister, Senator Gabriel Valdes.

Whitehall cool to junta's Falklands plea

By Rodney Cowton Defence Correspondent

The Foreign Office yesterday reacted coolly to an Argentine call for an early resumption of negotiations about the future of the Falkland Islands. The demand, in a letter to Secretary-General, said that the sooner negotiations were resumed, the better would be the chances of a "just and lasting solution".

Kyprianou and Greeks discuss UN Cyprus deal

From Mario Modiano Athens

President Kyprianou of Cyprus cut short his Greek island holiday and hurried back to Nicosia yesterday after consultations with Mr Andreas Papandrou, the Greek Prime Minister. The two leaders considered the latest initiative of Secretary-General, the UN Secretary-General, who submitted "a number of points in the form of an informal sounding".

World chess body bars second Soviet player

Lucerne (AP) - In a move likely to enrage the Soviet Chess Federation, the Lucerne-based World Chess Federation (Fide) announced that a second Soviet candidate had been disqualified from the world chess championship.

The outcome of the other semi-final match which had to be held last Saturday in Abu Dhabi, in the United Arab Emirates, was left in doubt when the local chess federation withdrew its offer to host the Ribli-Smyslov game.

Mr Florencio Campomanes, the Fide president, said the failure of the Russians to respond to repeated invitations from Abu Dhabi resulted in the disqualification of Smyslov.

Sleeping tourist murdered

Avignon (AFP) - A young German tourist was robbed and killed and seven other tourists attacked in their parked cars in a wave of banditry in southern France. The victims, attacked in separate incidents over 26 hours, included British, Dutch and Swiss nationals. There have been about 50 similar attacks in the south of France in the past six weeks.

Volta Army chief killed

Ouagadougou (AFP) - Upper Volta's former Army chief of staff and a former commando regiment commander have been killed trying to escape from the new military rulers, officials claimed here.

Soviet official to visit China

Peking (AP) - Mr Mikhail Kapitsa, the Soviet Deputy Foreign Minister, will visit China from September 8-16, in the latest step in efforts to ease Sino-Soviet tensions.

Star-struck

The actress Twiggy was temporarily knocked out of her hit Broadway musical My One and Only when a huge, pink, moon-shaped prop fell on her (AP reports). The performance was cancelled and she went home to rest.

\$10m award

Detroit (AP) - A jury has ordered a division of Litton Industries to pay \$10m (£6.75m) compensation to the family of a man killed in 1979 by one of its one-ton robots at the Ford casting plant in Flat Rock, Michigan.

Atomic Peking

Peking (AP) - China formally indicated that it wanted to join the International Atomic Energy Agency, in a statement by the director of the Chinese Foreign Ministry information department, Mr Qi Huiyuan.

Jet baby well

Melbourne - Mrs Sheryl Skirton, the cancer victim who gave birth on board a jumbo jet on Tuesday was doing well last night. The Hospital said: "Mrs Skirton had a good night and the baby is in a stable condition and not causing concern."

Armenian bomb

Tehran (Reuters) - An Armenian guerrilla group claimed responsibility for exploding a bomb attached to a diplomat's car in the compound of the French Embassy in Tehran. No injuries were reported.

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COURT AND SOCIAL

SOCIAL NEWS

The Prince of Wales, president, Royal College of Music Centenary Appeal, accompanied by the Princess of Wales, will attend a concert given by Mr Barry Manilow at the Festival Hall on October 6.

Birthdays today

Mr Don Boyd, 35; Mr G. A. Cass, 51; Mr Ron Grainer, 61; Professor Alan Hoddinott, 54; Lord Houghton of Sowerby, CH, 85; Professor A. N. Jeffares, 63; Sir William Jenkin, 84; Dr Aaron King, 57; Dame Joan Ligonier, 74; Mr Raymond Leppard, 56; Miss Anna Massey, 46; Lord Poole, 72; Mr Michael Quinlan, 53; General Sir Charles Richardson, 75; Miss Peggy Thorpe-Bates, 69; Mr Eric Varley, MP, 51; Professor Sir Angus Wilson, 70.

Latest appointments

The Duke of Kent will visit the Production Engineering Research Association of Great Britain at Melton Mowbray, Leicestershire, on November 16.

Royal Marines passing out

Lieutenant-General Sir Stuart Pringle was the inspecting officer when the following Royal Marines officers passed for duty at the Commando Training Centre Royal Marines, on Wednesday.

Forthcoming marriages

Dr M. J. LeF. Porteus and Miss B. A. Beever. The engagement is announced between Matthew, eldest son of Mr and Mrs Robin Porteus, of Elm Crescent, London, and Bridget Anastasia, eldest daughter of Sir Thomas Beever, of Hargham Hall, Norfolk, and Barbara Lady Beever, of Marlborough, Norfolk.

Marriages

Mr H. W. F. Whitehead and Miss K. L. Bryson. The engagement is announced between Hugo, elder son of Mr F. R. J. Whitehead and the late Mrs F. A. M. Whitehead, of Stone, Staffordshire, and Rosemary, younger daughter of Mr M. Martin and the late Mrs M. Martin, of Fenham, Newcastle upon Tyne.

Latest wills

Latest estates include (net before tax paid): Boden, Mr John Hewitson, of Gayton, Northamptonshire, company chairman, £417,239; Curmishall, Mrs Elizabeth, of Scarborough, North Yorkshire, £339,954; MacAlpine, Miss Rachel Marjorie, of Grasmere, Cumbria, £642,091; Preston, Mrs Rose Ethel, of Stonehouse, Staffordshire, £292,773; Scarborough, Mr Joseph Richard, of Southgate, London, builder, £283,752; Rance, Mr Harold William, of Woodcocks Hill, Rickmansworth, Hertfordshire, £202,504.

Marriages

Mr N. Commia and Miss A. Leviser. The engagement is announced between Neil, only son of Mr and Mrs A. J. Commia, and Anne younger daughter of Mr and Mrs R. H. Leviser, both of Rottingdean, Sussex.

Philatelic funfair

British fairs are featured on four stamps to be issued by the Post Office on October 5, the 85th anniversary of St Bartholomew's Fair in London's Smithfield.



How Queen Mary rescued a treasure

The late Queen Mary's role in rescuing one of Britain's most notable prehistoric antiquities from oblivion has just been officially revealed, nearly half a century later.

Welcoming a wooden warrior

A Roman warrior, standing 14ft tall and weighing two-and-a-half tons, was hauled through the streets of Portsmouth to the city's naval base yesterday.

Nightly sports show for cable TV subscribers

A new hour-long television sports channel will be beamed by satellite every night to cable subscribers in Britain next year.

Tourists boost Britain's video trade

Tourists, mostly from African countries, are buying video recorders in British shops to export them home where prices are often three times higher.

LAURENCE GOULD & COMPANY PLC. Notice is hereby given of the appointment of Lloyds Bank Plc as Registrar. All documents for registration and correspondence should in future be sent to the address below.

Science report

Astonomers find another 'millisecond' pulsar. By Clive Cookson, Technology Correspondent. objects may be inconspicuous, otherwise more would have been found during the intense search for them over the past year.

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Burnt flint artifacts help to date early settlement

One of the earliest sites to be occupied in southern Britain at the end of the last (Devensian) Ice Age has been re-dated at Henegbury Head, Dorset.

OBITUARY

MR HOWARD DIETZ Major American lyric writer

Alan Jay Lerner writes: Howard Dietz who died in New York City on July 30, was one of the last three great lyric writers who emerged in the 1920s, that period known as the Classic Age of popular music.

MAJ-GEN R. A. STEPHEN

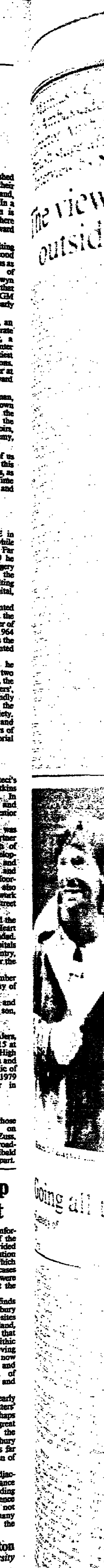
Major-General R. A. Stephen, CB, CBE, MD, FRCS, who died on July 9 aged 76, was Director of Army Surgery and Consulting Surgeon to the Army, Royal Army Medical College, from 1959 to 1967.

MR HARRY SMITH

Mr Harry Smith, an architect who made significant contributions to hospital design, died on August 9 at the age of 83.

Correction

Mr Raymond Massey, whose obituary was published on August 1, played Mr Zus, representing God, in the Broadway production of Archibald MacLellan's JB not the title part.



سكرا من الأصل



MARKET REPORT by Michael Clark

Index waits for Wall St

ACCOUNT DAYS: Dealings begin, Aug 1. Dealings end, Aug 12. Contango Day, Aug 15. Settlement Day, Aug 22.

The London stock market decided to bide its time yesterday awaiting Wall Street's reaction to the warning of an explosion in US interest rates from Mr Paul Volcker, chairman of the US Federal Reserve Board.

Leading equities barely stirred from overnight levels, with the FT index closing 0.7 up at 724.4, having been 1.7 higher earlier.

Small gains were seen in Associated Dairies 2p to 158p, Becton 2p to 355p, BOC Group (reporting today) 2p to 242p, Bower 1p to 238p, Cadbury Schweppes 2p to 106p, GKN 1p to 184p and P & O Deferred 7p to 205p. Renewed American support was good for another 6p on ICI at 558p in a market short of stock.

In the event, Wall Street kept its head above water in early trade after the shake-out of the previous two sessions.

Gilt spent a lacklustre day displaying falls of up to 25p at the longer end of the market. Selling pressure was described as light. But with the prospect of higher interest rates in the US, the pound had another shaky day on the foreign exchange

crisis most of this week's recovery. It closed 1.1 cents down against the dollar at \$1.4820.

Only oils showed any enthusiasm with BP leading the way with a 12p rise to 428p after the report in The Times yesterday of an upgrading of profits by brokers Wood Mackenzie. They are now looking for net profits this year of £846m against earlier estimates of £660m.

This week Wood Mackenzie also upgraded its forecast for Shell, up 4p to 602p, at £484m to £252m.

At the other end of the oil market the Irish explorers continued to dominate proceedings. Gulf Oil's surprise announcement that its strike just off the southern Irish coast was producing a flow rate of 9,000 barrels was the signal for another flurry of activity.

Atlantic Resources with a large chunk of the field closed 5p lower on profit-taking at

445p, after being as low as 395p at one stage. Aram Energy also lost 3p to 63p along with Mowat Firth, 23p lighter at 40p. But Bula Resources held steady at 23p.

Among this week's newcomers to the United Securities Market, SCUSA, the Hanson's Trust's market capitalisation has passed the £1,000m with the shares trading at more than 240p. Sir James Hanson may be forgiven for wondering why his vast empire is yet to figure in the FT 30 index.

subject of a demerger from Security Centres, eased 1p to 101p compared with a placing price of 85p.

Fransisco House, the in-house travel promotions group, which was brought to market by brokers Statham Duff Sewp, showed little improvement on the placing price of 25p and ended the day at 27p.

Specialist ink group, Ault & Wiborg recovered some of its poise after announcing on Tuesday that talks with Sun Chemical to bid for the remaining 49 per cent of Ault had broken down after both sides failed to agree a price. The shares rallied 2p to 40p after the 17p fall the previous day.

Tadpole Investments has made an agreed take over bid for Branson, the Scottish oil services group headed by Sir Monty Branson. The offer values Branson, which reported losses at the interim stage, at £3.1m on terms of two Tadpole ordinary or 60p cash for each Branson share. Tadpole also proposes a 3-for-5 rights issue at 50p per share to raise £6.4m.

Janbar has reduced its stake in Ex-Lands, the investment group, by 50,000 to 532,000 shares, or 11.94 per cent of the equity. Shares of Ex-Lands closed 1/2p lower at 14 1/2p. Fleet Holding's £18m right to

pay off the outstanding loan to Trafalgar House has proved a success. Of the 23.14 million shares offered to existing shareholders, about 96 per cent was taken up. The rest of the shares have been placed in the market. Fleet, owner of the Daily Express, Sunday Express and Daily Star, closed unchanged at 122 1/2p.

Brokers W Greenwell have just published their latest review of the financial sector. Their recommendations include Sun Alliance, unchanged at £11.75. In the life market Legal & General, up 6p at 454p and Britannic, unchanged at 386p after figures, are rated as above average investments. Among the banks, Standard Chartered, up 2p at 484p, is thought worth a mention along with Gervard & National, unchanged at 188p, in the discount market.

Shares of First National Finance Corp proved a weak market, sliding 2p to 57p compared with a year's high of 65 1/2p. The group, which is still part of the Bank of England's lifeboat, has often been tipped as a likely bid candidate.

RECENT ISSUES table with columns for issue name, closing price, and other details.

BRITISH FUNDS table listing various fund names and their performance metrics.

COMMONWEALTH AND FOREIGN table listing international stock market data.

LOCAL AUTHORITIES table listing local government stock prices.

DOLLAR STOCKS table listing US and other dollar-denominated stocks.

BANKS AND DISCOUNTS table listing bank and discount rates.

BREWERS AND DISTILLERS table listing prices for breweries and distillers.

COMMERCIAL AND INDUSTRIAL table listing prices for commercial and industrial sectors.

A-B table listing various commodity and financial instruments.

Table listing company names and their stock prices.

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BELL'S SCOTCH WHISKY advertisement with logo and text.

Table listing company names and their stock prices.

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Sterling: Spot and Forward table with columns for market rates and 1, 3, 6, 12 month rates.

Money Market Rates table listing clearing bank base rates and discount rates.

Other Markets table listing rates for Australia, Hong Kong, and other international markets.

Dollar Spot Rates table listing rates for various dollar-denominated currencies.

Euro-\$ Deposits table listing interest rates for different terms and currencies.

Gold table listing gold prices and related financial data.

SHIPPING table listing shipping company names and their stock prices.

MINES table listing mining company names and their stock prices.

FINANCIAL TRUSTS table listing financial trust company names and their stock prices.

INSURANCE table listing insurance company names and their stock prices.

INVESTMENT TRUSTS table listing investment trust company names and their stock prices.

RUBBER table listing rubber company names and their stock prices.

TEA table listing tea company names and their stock prices.

MISCELLANEOUS table listing various other market data and prices.

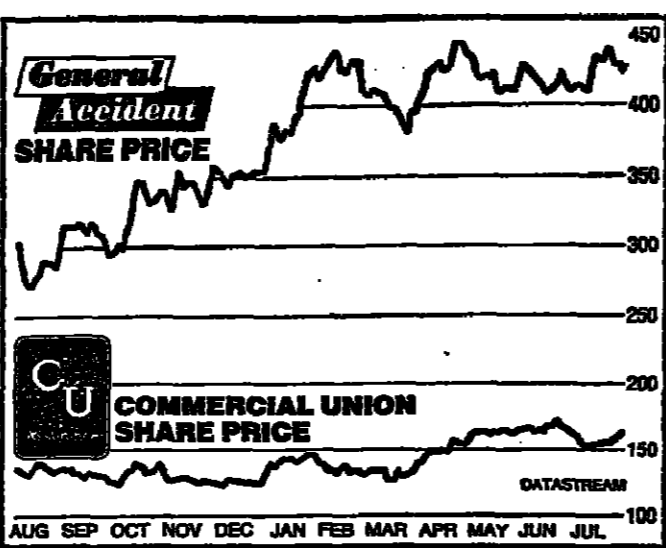
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Ilingworth Morris bid cleared

By Our Financial Staff
An attempt by Mr Alan Lewis, a Manchester businessman to gain control of Ilingworth Morris, the Yorkshire textile group, was cleared by the Monopolies and Mergers Commission yesterday.

Britain's leading composite insurance companies are at last taking a stand to counter the suicidal cycle of too much capacity chasing too few customers which has pushed premiums down to uneconomical levels in recent years.



likely until it has digested the agricultural business over the next 18 months or so. It also has to wait for the cash from New Zealand and Australia.

USM debut prospectus in January and are well in line with the market's hopes for this small but expanding sector. Pretax profits for the year to end April rise to £636,000 after adding back the exceptional costs of moving premises.

Irish oil
Mr John Bruton, Ireland's industry and energy minister, felt obliged to try to knock some sense into the over-excited Dublin stock market yesterday by pointing out that the Irish offshore oil strike was as yet unproven.

Securicor to unveil phone plan
By Jeremy Warner
Securicor Group half-year to 25.3.83. Pretax profit £4.24m (£3.87m). Stated earnings 3.7p (3.3p). Turnover £131m (£117m).

WCRS
Wight Collins Rutherford Scott Year to 30.4.83. Pretax profit £216,000 (£162,000). Stated earnings 9.5p (6.2p). Turnover £18.7m (£12.08m). Net total dividend 2.75p (-p). Share price 285. Yield 1.5%.

Commercial Union 6 MONTHS REVIEW to 30th June 1983. The Board announces estimated and unaudited profits before taxation and minorities, for 6 months ended 30th June 1983, of £30.4m (1982 £14.2m).

COMMODITIES
LONDON METAL EXCHANGE
SUGAR
MEAT AND LIVESTOCK COMMODITIES

COMPANY NEWS IN BRIEF
Foreign Colonial Investment Trust
Jackson (Williams) and Son
Ewart New Northern

WALL STREET
AFT Inc
AFT Inc
AFT Inc

Base Lending Rates
AEN Bank 9 1/2 %
Barclays 9 1/2 %
BCCI 9 1/2 %

NOTICE OF REDEMPTION
To the Holders of
Esso Overseas Finance N.V.
9% Guaranteed Debentures Due 1985

Commercial Union Assurance Company plc
The results of the Company's operations have, as usual, been converted at the rate of exchange prevailing at the close of the periods reported.

Commercial Union Assurance Company plc
The results of the Company's operations have, as usual, been converted at the rate of exchange prevailing at the close of the periods reported.

APPOINTMENTS

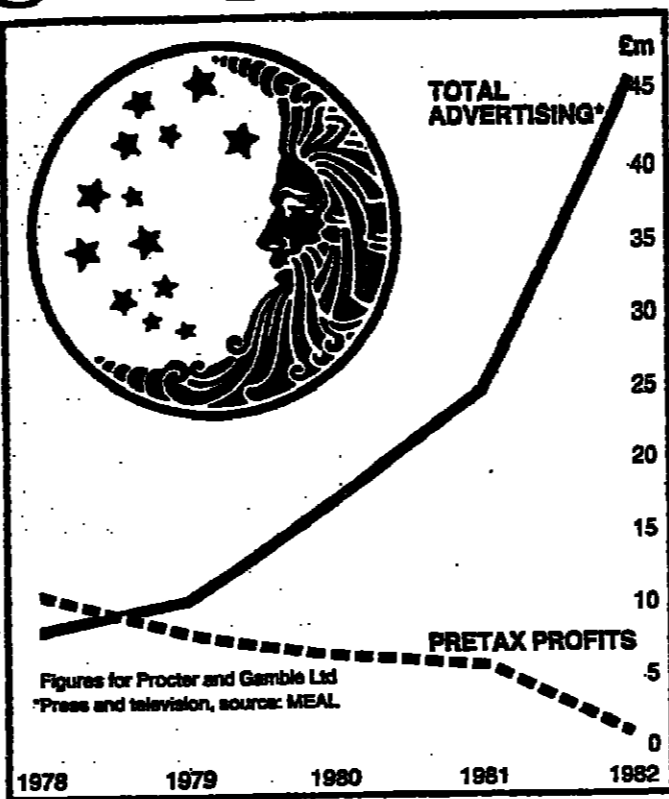
NatWest's petroleum head named

National Westminster Bank: Mr William McElhannon has been named as petroleum engineer and assistant vice-president of the group petroleum engineering unit, based in Houston, Texas.

Marketing and advertising: Torin Douglas

Procter's big soap suds gamble

Whenever two or three marketing men are gathered together these days, the conversation will turn to the revolution taking place in Newcastle upon Tyne, British headquarters of the American soaps and toiletries company Procter & Gamble.



Figures for Procter and Gamble Ltd. Press and television, source: MEAL. The contrast in Britain between the performance of Procter and its soap powder rival Lever Brothers since 1970 has been particularly striking.

Procter managers are being encouraged to take more risks

In the US, for example, there have been few launches in the past 10 years and those were disasters, most notably that of the Rely tampon which became linked with the toxic shock syndrome and resulted in a flood of court cases.

Lever, in contrast, does not need huge increases in expenditure

came into the market with Bold, a new brand. This is a good example of Procter adhering to a proven principle - namely that there is a very high risk that companion brands cannibalize their parents - but yet losing out to a more aggressive, entrepreneurial competitor.

Economic notebook

Why productivity has increased

An unusual feature of the recession has been a marked growth in productivity. Usually during a recession, output falls by more than employment and so productivity declines.

Michael Beenstock

The author is professor of finance and investment at the City University Business School.

Table with multiple columns containing financial data, including 'Authorized Units & Insurance Funds' and various stock market listings.

# Commercial users face oil price rise

By Our Energy Correspondent

Industrial users are likely to be faced with an overall oil and petrol price increase by the end of this month as the other oil companies follow Esso, which has announced rises of between 4.6 per cent and 6.8 per cent.

# Boost for talks on wiping out over-capacity Diesel sector hopes rekindled

Talks between diesel engine manufacturers, aimed at wiping out excess capacity in the hard-pressed industry, have gained new impetus two years after a £100m survival plan was mooted. Speculation about the future shape of the industry has increased since GEC confirmed that it is discussing a possible takeover of the Rolls-Royce diesel business from its owners, Vickers.

survival plan the British industry will be rationalized round BL, Perkins and Rolls-Royce, with each company concentrating on a specialist area. But the plan ran into trouble after criticism from Cummins and Hawker Siddeley which were to be left out in the cold. Since, Cummins has embarked on a £500m worldwide reinvestment programme to improve its engine businesses, including a £30m modernization of its Shotts plant in Lanarkshire.

# Korea ready five years ahead of time How Seoul jumped the gun in race to 1988 Olympics

More than five years before they are to host the Olympic Games the South Koreans have almost finished building the main stadium. With its curved outer walls, a design taken from traditional Korean pottery, it looks from the outside like a gigantic oil tanker. Inside, 100,000 people will be able to watch the opening and closing ceremonies and the track and field events of the 1988 Games.

public sources. SLOOC want to attract private investment where possible and have already handed over construction of the Pusan marina to Daewoo, one of South Korea's large companies. The committee hopes to recover these costs through the sale of tickets, television rights, commemorative gold coins and licences to use the Olympic logo.

## General Accident

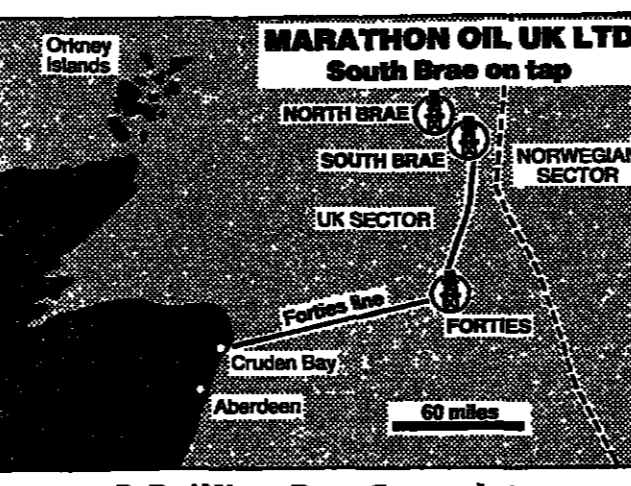
### INTERIM RESULTS

The results for the six months ended 30th June 1983, estimated and subject to audit, are compared below with those for the similar period in 1982, which are restated at 31st December 1982 rates of exchange; also shown are the actual results for the full year 1982.

It must be emphasised that the results for the interim period do not necessarily provide a reliable indication of those for the full year.

	6 Months to 30.6.83 Estimated £ millions	6 Months to 30.6.82 Estimated £ millions	Year 1982 Actual £ millions
Net written premiums General Business	683.9	611.9	1,233.0
Investment Income	100.1	92.2	195.5
Underwriting Result- General Business	(65.9)	(87.1)	(153.8)
Long Term Insurance Profits	2.2	2.2	4.5
Loan Interest	36.4	7.3	46.2
Profit before Tax and Minority Interests	35.6	6.5	44.5
Taxation	2.5	(6.5)	(9.1)
Minority Interests and Preference Dividend	0.9	0.5	1.3
Net Profit attributable to Shareholders	32.2	12.5	52.3
Earnings per Ordinary Share Principal exchange rates used in converting overseas results-	19.1p	7.6p	31.3p
U.S.A.	\$1.53	\$1.62	\$1.62
Canada	\$1.88	\$1.99	\$1.99

# Go-ahead soon for latest Brae licence



By David Young, Energy Correspondent

The Government is expected to give the go ahead next month for the development of the second major stage in the North Sea Brae field which could lead to £1.75bn worth of new business for the British offshore industry.

# Enfield will not play Millwall

A fourth club yesterday cancelled a friendly match in the Premier League because of the risk of crowd trouble. Only hours after the Millwall chairman, Allan Thorne, had issued a statement defending the club's supporters, Enfield pulled out of a friendly which had been due to take place on August 17.

# British women win two out of three

Manhattan Beach, California (Agence) - Jo Durie, British No 1, and Sue Barker, won their second round matches in the Virginia Slims of Los Angeles women's tournament, worth \$100,000, when they overpowered their American opponents, Kim Shafer and Ann Kiyomura, in straight sets, but lost the final to the defending champion, Martina Navratilova.

Net written premiums and investment income increased in sterling terms by 11.8% and 8.7% respectively. Adjusted to exclude the effects of currency fluctuations, the increases were 9.6% and 7.0% respectively.

# Free advice to exporters on aid agency contracts

British exporters are to be offered a free advice service to help them secure contracts from international aid agencies, worth several billion dollars each year. Demand for information is now so great that the London Chamber of Commerce will next month announce a panel of experts, to be chaired by Barclays Bank International's finance director, Mr Malcolm Stephens.

# Leading juniors dropped

Amanda Brown and Shelley Wolpole, two of Britain's best young players, have lost their places in the junior international squad for disciplinary reasons. See Mappin, director of women's tennis in this country, confirmed yesterday that she had removed Miss Brown and Miss Wolpole from the squad for "lack of serious effort" in the recent European junior championships.

# Challenges to leaders are fast diminishing

A play-off between Buckinghamshire and Hertfordshire for the first Minor Counties championship title sponsored by the former County Cricket Board is becoming increasingly likely. At the risk of being proved wrong, I can see no other possibility. Both counties can be caught at the head of their respective divisions.

Elsewhere for the six months, there were aggregate underwriting losses of £11.3m (1982 £22.0m loss). The substantial part of this improvement is in Canada where there remains a marginal profit as compared with a loss of £5.3m a year ago.

For the six months net premiums written in the United Kingdom amounted to £255.9m (1982 £238.1m), with an underwriting loss of £29.7m (1982 £40.7m loss). Despite the customary seasonal improvement, second quarter losses increased as compared with last year to £3.3m in the Motor account and £2.4m in the Homeowners' account, making losses for the half year of £11.4m (1982 £6.4m loss) and £6.1m (1982 £11.3m loss) respectively.

For the six months, net premiums written in the United States totalled \$388m (1982 \$357m), with an operating ratio of 108.82 as compared with 110.62 for the same period in 1982. The first quarter improvement on 1982 has been maintained, particularly in the personal property line, but all major lines remain unprofitable.

	6 Months to 30.6.83 £ million	6 Months to 30.6.82 £ million	Year 1982 £ million
New Benefits Sums Assured	2,045.8	1,746.7	3,999.3
Amitties per annum	36.6	30.1	61.5
New Life and Annuity Premiums Annual	16.8	10.3	22.4
Single	13.1	16.1	24.3

Dividend The Directors have declared an interim dividend for the year ending 31st December 1983 of 8.0p per share (1982 7.5p) payable on or after 1st January 1984 to ordinary shareholders on the register of members on 1st December 1983.

Both organizations disbursed \$5.5bn last year. But preliminary talks about new IDA funds have five weeks to be caught at the head of their respective divisions.

ADVERTISEMENT

Bishopgate Insurance PLC of 1, Houndwell Place, Southampton, and its subsidiary Leadenhall Insurance PLC wish to make it clear that they have had no financial or commercial links with Bishopgate Insurance Australia Limited of Melbourne, Victoria, since 1975, and no business has been transacted between these companies since that date.

THE TIMES 1000  
1982/1983

The World's Top Companies

The top 1000 UK companies with all statistical details plus addresses. The 500 leading European companies and American, Japanese, Irish, Canadian, Hong Kong companies, etc.

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Available from bookstallers or direct at £16.25 including postage from TIMES BOOKS LTD 16 Golden Square, London, W.1.

With Roope, Lickley and Dinder, finding their form with the bat, Berkshire would seem to be Buckinghamshire's main worry. Having watched Oxfordshire against Shropshire recently, I have doubt the strength of any sustained challenge from their direction.

Arnold, their front-line bowler, produced a hostile spell in the first innings but they are a county who are beginning to show their age. The recent introduction of youngsters in Ford and Wise was perhaps overdue.

In the eastern division, only Durham looked to have the capability to overhaul Hertfordshire at the top. Although the county is some doing, Durham can never be counted out too soon. They have many players of experience and a handful of potential match winners.

Norfolk's challenge crumbled on rain-affected wickets at Leamington. Their final match brought a defeat by Suffolk, their neighbours, a century from Justin Edrich, the 22-year-old son of Bill Edrich, made

the fourth Suffolk century-maker in three days. In the previous game against Staffordshire, the excellent Clements, the former County cricket captain, Barker, the son of the Suffolk secretary, and Caley, all scored centuries.

Against Norfolk, Rutherford, that old war horse also contributed a seven-wicket return. Now the Suffolk captain, he is still a formidable front-line bowler at 40 years of age.

In all fairness, Hertfordshire will be valid winners of the eastern division. They are a well-balanced side who are able led by the captain, Collyer, and are often prepared to gamble with defeat in the search of victory.

If the championship play-off looks almost settled, the same cannot be said of the English Industrial Estates one-day trophy final. Last Sunday's quarter-final ties saw wins for Wiltshire and Cheshire, who will meet in the first semi-final at Durlingham on Friday, September 9, and Bedfordshire and Cambridgeshire, who will contest the second semi-final on the following day at Jesmond. The final takes place at Jesmond on Sunday, September 11.

Other cricket, page 18

Britain

مكتبات الأصل





# Better the pitch, better it is for England

By John Woodcock  
Cricket Correspondent

The third Test match against New Zealand starts at Lord's today and a good game would go with the season. After six weeks in which it seemed that it would rain until the world ended, we have had some splendid cricket, played in glorious weather with Lord's enjoying as its share of the spoils two marvellous one-day finals. Even what promised to be when tickets were first on sale, one of the less compelling of Lord's Test matches is now nothing of the kind.

Rather than having things all their own way, England are fighting for their lives. New Zealand's victory at Headingley, their first in England, cancelled out England's win at the Oval and it can be no obvious reason, other than the historical, why an English win at Lord's should be the least likely result, a tie excluded.

Uncertainty in the English camp grew yesterday when Botham was unable to bowl in the nets (he took a knock on the thigh when practising earlier in the week) and Cook, Leicestershire's left-arm spinner, was sent for as a standby or Edmonds, who had ricked his back - which has given him such trouble in the past - getting out of his car. With one or two cracks showing on the pitch and more sunshine forecast there was talk that Cook and Edmonds might both play. Cook, who is 26 and has made steady progress in recent seasons, was pulled out of Leicestershire's match against Essex at Chelmsford yesterday after he had batted. When the same thing happened to Glad-



Brothers-in-arms: Chris Smith and Andy Lloyd, the new musketeers of England

stone Small a year ago, before the Edgbaston Test, he was back in the Warwickshire attack at Southport next day, having missed only a morning's play. Underwood being unavailable, the form horse among left arm spinners is, I suppose, Norman Gifford, now 45, who, by a coincidence, was bowling for England at Lord's in 1973 when New Zealand made 511 for nine declared, their highest ever Test score. England's bowling, with the exception of the indomitable Willis is unimpressive enough without these extra hindrances. Two days after the

last Test match when Peter May said he watched Botham running down the hill at Hove with all his old spring, the wish I am afraid was father to the thought. In 46 expensive overs in the present series Botham has taken the wickets of three tail enders and Hadlee. In his last seven Test matches his 22 wickets have cost 40 runs apiece and he has averaged in their time only 25 with the bat. For everyone's peace of mind, not least his own, he needs a reassuring performance.

The appearance of Foster will be of particular interest. Until

watching him at Chelmsford on Monday and Tuesday I had not realized quite how tall and spindly he is. I remember going with Walter Robins in Sydney in January 1951, to collect Roy Tattersall and young Brian Statham - replacements for Wright and Bailey respectively - off the London flight. Both looked a winter pale and plump thin. Statham was as inexperienced then as Foster now, probably more so. It took him a year or so to fill out and it helped him I think to be spectacularly double jointed. Foster, for his part, has

unusually long arms. They, too, could be a help, but it would be unfair to expect great things of him.

At Headingley New Zealand had the attack more suited to the conditions. Should the ball move about again as it did then, the same could happen here. Although there was nothing in the pitch as it looked yesterday to suggest that it would, you can never be sure of that at Lord's.

The better it plays the better it should be for England. They have the stroke-makers to colour the New Zealand bowl-

ing as New Zealand might well colour England's. One less attractive possibility is that Smith and Tavaré, assuming they open together, should get badly bogged down. Both do tend to play that way.

Since his undefeated hundred at Headingley - a lovely piece of batting, too - Gower has been brought down to earth by making a pair against Nottinghamshire. New Zealand since then have been given a poor game by Hampshire which prompted Howarth, their captain, to ask whether it is not time for the counties to reassess the way they treat matches against touring sides. This is a fair point and one which, out of courtesy, should be taken up.

Lastly, a difference between the sides which reflected as well on one as on the other. The last Test ended at Headingley New Zealand had gone for 365.4 overs without bowling a no ball. England that time had bowled nearer 50.

The no ball law, as it is at present framed, may be a bad one, but there is nothing "professional" about failing to do it. At Adelaide last December Fringle's 28 no balls in Australia's first innings had to be set against the 22 runs by which England failed to save the follow on. Between two closely matched sides these things matter.

ENGLAND: R G D Wells (Warwickshire), G D Gower (Essex), G I Smith (Hampshire), C J Lewis (Sussex), D J Gower (Leicestershire), M W Gatting (Middlesex), P H Edmonds (Middlesex), N G Cowie (New Zealand), N G Cowie (New Zealand), N A Foster (Essex), NEW ZEALAND: G R Howarth (captain), J G Wright (captain), J C Gore (New Zealand), M D Crowe (New Zealand), J D S. Carter (New Zealand), E J Gray, E J Chappell, D J Constand and D G L Evans.

# Emphatic success for German boats

By John Nicholls

The German team of Sabina (H. Noack), Pinta (W. Ilbrück) and Outsider (T. Hansen) were emphatic winners of the Admiral's Cup series, sponsored by Champagne Mumm, after their resounding success in the Fastnet race which finished at Plymouth yesterday. All three boats were among the first eleven in their class on corrected time, scoring the highest number of points and easily maintaining the overall lead they had established after the third of the five-race series.

This is the second German win, the first being ten years ago, since when Britain has won the trophy three of the four occasions it has been competed for. As holders, this year's British team of Indulgence (Graham Walker), Black Topic (Dixon Atkinson) and Dragon (Brian Saffery Cooper) were under pressure ever since they were selected following some unsatisfactory trials.

They started the series badly at Cowes and never looked like potential winners, starting the Fastnet race in fifth place. Black Topic, however, the lowest scoring boat of the three, had a highly successful Fastnet, finishing 10th in the class on corrected time. Indulgence, however, had kept the team's hopes alive through the first four races, but suffered a depressing

Fastnet, finishing 40th of the 42 finishers. Dragon was reliably consistent, but the best the three boats could achieve was seventh place overall. This was the lowest placed British team (previously third was the worst since the series began in 1957).

The highest individual points winner in the Admiral's Cup series will probably be the French entry, Diva (B. Mourant). The only doubt about her achievement arises from a protest lodged by Justine (Frank Woods, Ireland), claiming that Diva was not showing navigation lights on the final night of the Fastnet. The protest will be heard this morning.

The overall winner of the Fastnet race could well be Condor (Bob Bell, Bermuda), already the holder of nine honours and the second time for the course. She will not know until the early hours of this morning whether or not any of the smaller boats still to finish can beat her corrected time.

ADMIRAL'S CUP: Fastnet race: 1. Diva (Fr), 2. Grava (Gr), 3. Justine (Ir), 4. Sabina (WG), 5. Almagora (It), 6. Pinta (WG), 7. Dragon (Indulgence), 8. Outsider (Den), 9. Indulgence (UK), 10. Black Topic (UK), 11. Dragon (UK), 12. Dragon (UK), 13. Dragon (UK), 14. Dragon (UK), 15. Dragon (UK), 16. Dragon (UK), 17. Dragon (UK), 18. Dragon (UK), 19. Dragon (UK), 20. Dragon (UK), 21. Dragon (UK), 22. Dragon (UK), 23. Dragon (UK), 24. Dragon (UK), 25. Dragon (UK), 26. Dragon (UK), 27. Dragon (UK), 28. Dragon (UK), 29. Dragon (UK), 30. Dragon (UK), 31. Dragon (UK), 32. Dragon (UK), 33. Dragon (UK), 34. Dragon (UK), 35. Dragon (UK), 36. Dragon (UK), 37. Dragon (UK), 38. Dragon (UK), 39. Dragon (UK), 40. Dragon (UK), 41. Dragon (UK), 42. Dragon (UK).

# Victory is lighter but her load is heavier

By Barry Pickhall

As the semi-finals to select a challenger for the America's Cup got under way at Newport, Rhode Island, today, Britain's Victory 83, now led by Laurie Smith, know they have an uphill battle to stay in the series. Though finishing second, 4.2 points adrift of the radically redesigned Australia II in the preliminary rounds before the departure of two other Australian yachts, Advance and Challenge 17, as well as France 3, the margin between the British yacht and the bottom-placed Canada I was a slender 1.7 points.

The round robin series, which runs through to August 22, will pit Victory 83 against her opponents, Australia II, Canada I and the Age Ketch-backed Italian 12-metre Azurra three times over the full 24-mile America's Cup course.

Since the completion of the preliminary rounds last week, Victory 83 has been fitted with a lighter rudder and a new Procter mast, manufactured with a lighter section aimed at improving stability and reducing pitching.

Though Smith and Johnson together the immings ground to a halt, disposing of any chance Kent had of a fourth batting point. After dawdling for 75 minutes and eight runs, Johnson was caught at the wicket, a relief as it turned out, for the presence of Ellison eventually galvanised Johnson into some semblance of activity.

With Watson and Johnson together the immings ground to a halt, disposing of any chance Kent had of a fourth batting point. After dawdling for 75 minutes and eight runs, Johnson was caught at the wicket, a relief as it turned out, for the presence of Ellison eventually galvanised Johnson into some semblance of activity.

With the announcement yesterday from the America's Cup syndicate measurement committee, ratifying their earlier decision that Australia II and her radical bulbous keel does measure as a 12-metre and not as a 12.467-metre, as the Americans suggested, minds are concentrating on the controversial revelation that the Dennis Conner skippered Liberty, which is leading the American defence trials, is racing with three certificates to allow the crew to follow the 12.5-metre custom in the semi-final trials to select a challenger.

The controversy, fuelled last week by the announcement from syndicate heads from the other defence challengers, Defender and Courageous, that they, too, will be adopting the practice unless ruled by the New York Yacht Club, has been heightened by news yesterday that Canada I's crew are to follow the 12.5-metre custom in the semi-final trials to select a challenger.

Yesterday afternoon Jim Allister, spokesman for the Victory syndicate, said that they had not yet decided whether their Ian Howlett-designed 12-metre would be multiple-rated as well.

SEMI-FINAL DRAW: 1. Canada v Australia; 2. Victory v Azurra; 3. Canada v Victory; 4. Australia v Azurra; 5. Canada v Victory; 6. Australia v Victory; 7. Azurra v Victory; 8. Australia v Victory; 9. Canada v Victory; 10. Victory v Canada; 11. Australia v Victory; 12. Azurra v Victory; 13. Canada v Victory; 14. Australia v Victory; 15. Canada v Victory; 16. Australia v Victory; 17. Victory v Azurra; 18. Australia v Victory.



The new skipper and the old: Smith and Crebbin

# RACING RESULTS

Salisbury
2.0 AMBURY STAKES (14-y-o) maiden: 1.13.55.
CUTLER'S CORNER (5-y-o) by Sharon Light: 1.13.55.
Sole (Mrs A. Kinnaird) 9-11.5. Starbury (4-4) 10-1.
His Dream (5-y-o) by Starbury (4-4) 10-1.
Accord (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.2.0 MAINE WARRENHANDICAP (3-y-o) (2:05.00):
GUNTHER CENTREBY (c) by Mercedo: 1.13.55.
Bartam (W. Murphy) 11-13. P. For (R-1) 10-1.
Stern (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.3.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.4.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.5.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.6.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.7.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.8.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.9.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.10.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.11.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.12.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.13.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.14.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.15.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.16.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.17.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.18.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.19.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.20.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.21.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.22.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.23.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.24.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.25.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.26.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.27.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.28.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.29.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.30.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.31.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.32.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.33.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.34.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.35.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.36.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.37.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.38.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.39.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.40.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.41.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.42.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.43.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.44.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.45.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.46.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.47.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.48.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.49.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.50.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.51.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.52.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.53.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.54.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.55.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.56.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.57.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - Elton Abessey: 1.13.55.
Kemp Tapping (5-y-o) by Starbury (4-4) 10-1.
S. R. Hammonds (5-y-o) by Starbury (4-4) 10-1.
TOTE: Wm £1.90. Place: £1.10. £1.20.
2.58.0 BOURNEMOUTH STAKES (2-y-o) £2.40. 1.13.55.
RHO RIVA (c) by Willow - El





General Appointments

Director, WINvest (Welsh Inward Investment Unit)

This new unit came into existence on 1st April, 1983 and will contribute to the creation of wealth in Wales by attracting and securing inward investment from overseas.

The Director works under the aegis of the Welsh office and the W.D.A. with a budget in excess of £1 million and leads a team headquartered in Cardiff with overseas offices in the U.S., Germany and Japan.

The background of the ideal candidate will include:-

- substantial international selling and commercial experience preferably with high technology products
a personality characterised by charisma, authority, communication skills, drive and energy
a willingness to travel as necessary overseas
empathy with Welsh aspirations.

Age is probably over 45. Salary is circa £20 - 24,000.

Please write in confidence to: Peter Bryant, Managing Director, Eurosurvey Limited, 43/44 Albemarle Street, London, W1X 3FE.

EUROSURVEY

SOUTH WALES Circa - £15,000 + Car

GENERAL MANAGERS

Christie-Tyler PLC, the largest upholstery manufacturer in the U.K., has a number of vacancies for experienced Production Managers with the potential to develop into Senior Management.

Previous experience in the upholstery industry is not essential. Commitment, energy, enthusiasm and commonsense are the essential ingredients looked for from the successful candidates, who must also be able to demonstrate quickly their ability to make a significant contribution to the Group's future profitable growth in a fast moving fashion industry.

Applications are invited from self-starters in the 25-30 age group who feel their present background and experience qualify them to make a success of a new challenge.

All enquiries for application forms should be addressed to:

Christie-Tyler James L. Zorab, Christie-Tyler PLC., Brynmynna, Bridgend, Mid Glamorgan.

Managing Director

SE London c. £20,000

Patent Ltd. which manufactures high quality components for the aerospace, defence and high technology industries, seeks a Managing Director to assume full profit responsibility. Its parent company, Charter Consolidated, provides funds for continuing expansion. Preferred age 35-50.

Candidates will be graduate mechanical engineers and/or C.Eng./MIMech.E's. They will have risen to general management through the production function, and have a thorough understanding of complex engineering shops. Future opportunities will not be restricted to this company.

For a full job description write in confidence to W T Agar at JC&P, 104 Marylebone Lane, London W1M 3FU, showing clearly how you meet our client's requirements, quoting 2176/T. Both men and women may apply.

JC&P

John Curtis and Partners

FUND MANAGER/ INVESTMENT ANALYST

A leading Scottish Financial Institution based in Glasgow is seeking a Fund Manager. The successful applicant will be involved in Pension Fund Management and to a lesser extent a Private Client Service.

Research experience within the U.K. and overseas markets would be an advantage. Candidates will have a degree and/or professional qualification and will probably be in the age range 30/40 years.

The position might also interest Investment Analysts wishing to make a move to Fund Management.

Salary commensurate with experience, non-contributory Pension Scheme and other staff benefits. Please write with full details of career and salary history to:- Box No. 3746, Riley/MCS Recruitment Ltd., Box Stewart House, 102 Berkeley Street, Glasgow G3 7LR.

MAJOR RESIDENTIAL letter agents... LIBRARIAN Graduate with University...

صكنا من الاصل

HORIZONS

The Times guide to career training A new approach to selling

Michel Syrett looks at the changing ways of accountants and engineers

British professionals are increasingly finding themselves more closely involved in the selling of the services or product which they originate. This trend, which breaks the traditional segregation between production and selling functions, has prompted a number of management schools and conference organizers to provide training designed to make professional men and women more customer conscious in the course of their work.

Two widely differing illustrations are the professions of accountancy and engineering, both of which have gone some way towards marketing awareness from very contrasting starting points. Ten years ago, the very idea of selling in any form would have been anathema to the accountancy profession, still bound by a strict code of practice which, like its legal counterpart, prohibited the advertisement of services in any manner.

The result is that the climate of professional practice has changed significantly, and practices now seek to promote themselves in a way which would have been unthinkable in the late 1960s. Far from upholding the traditional view of the client approaching a firm on the basis of its reputation, or through suitable recommendations, many practices now have public relations departments, and some have developed rudimentary marketing departments neatly incorporated under the unassuming title of "practice development".

It is significant that the Institute of Chartered Accountants feels that the potential need for advice in this field is sufficient to sanction regular conferences entitled "Marketing for the Accountancy Profession", organized by marketing guru Aubrey Wilson. A Scottish conference is currently being organized, details of which can be obtained from Aubrey Wilson Associates, 87, Blackfriars Road, London SE1 (Tel: 01-928 8636).

It was largely to consider ways of overcoming this problem that the Henley Management College began in 1981 a series of highly successful four-day courses entitled "Marketing for Engineers". During the first course, participants were asked to submit reports answering the question "How may I contribute more effectively to the marketing effort of my firm?" From these, Henley compiled a number of specific action points, including: Every engineering decision you make will ultimately have an effect upon your customer. Make sure that all your decisions are customer oriented.

Approach your marketing department/personnel and find out what they do and how they do it. Acquire and read marketing documents, reports and customer research. Find out more about marketing objectives and how they affect your job and responsibilities. Acquire knowledge on product costs and financial techniques. Understand how costs affect profits. Discuss with your marketing personnel the competition your product or system faces.

The next course on "Marketing for Engineers" is planned by Henley for October 17-21. Further details are available from James Noon, The Henley Management College, Greenlands, Henley-on-Thames, Oxon RG9 3AU.

MARKET PLACE

In a monthly column Phillip Schofield surveys the job vacancies

Recruitment activity for management, professional and technical staff continues to increase sharply. Executive Post, PER's weekly jobs newspaper, carried advertisements for 2,579 vacancies in July. This was almost 28 per cent up on the figure in July last year and almost 11 per cent up on June.

The overall volume of recruitment advertising carried in the quality national press in both June and July was just over 14 per cent up on last year. This is the more remarkable in that the Financial Times was not published in either month this year. The demand for non-executive skills is also increasing, although not as rapidly. The seasonally adjusted monthly average number of vacancies notified to job centres in the three months ending July was 184,000. This was an increase of almost 13 per cent on the same period last year. In early July, 153,400 vacancies remained unfilled, 14 per cent more than in June. This was the largest monthly increase since July 1973.

Executive Appointments

CARRICK DISTRICT COUNCIL

Chief Executive

Salary £18,809 - £21,015 (pay award ending)

Applications are invited for the position of Chief Executive of the Council. Applicants with suitable professional qualifications must have had some years of proven top management experience in industry, commerce, local government or the public services.

The District, situated in the heart of Cornwall, covers 178 square miles. It includes coastal, residential, industrial and agricultural areas including the City of Truro and the town of Falmouth. It has a population of approximately 78,000 with a current capital programme of about £4.5 million and a net revenue budget of £3 million.

Modern District Council offices are situated in Truro which is the administrative and commercial centre of the County. A lump sum car allowance is payable and the Council will pay removal expenses, lodging allowance, estate agents' and legal fees and Stamp duty (subject to a maximum) and will provide temporary housing accommodation in certain circumstances.

Telephone Truro 78131, Extn 439, or write for an application form and further details to: The Personnel Officer, Carrick House, Pydar Street, Truro, Cornwall TR1 1EB.

Completed application forms to be returned to the Chief Executive and Secretary by 31st August, 1983.

General Appointments

Considering a change of career?

A HIGH INCOME: You will earn over £22,000 in your first year with us if you meet basic targets. Our better consultants earn over £18,000 p.a. SECURITY: Working for part of £1.8 billion Electrical services group, you will be on a highly regarded and established team in LONDON, LEEDS, LIVERPOOL, MANCHESTER and BIRMINGHAM. If you are aged 22 and over, positive, hardworking and well spoken, ring 01-630 5821, Ext 1

La crème de la crème

FOUR SENIOR SECRETARIES required; PERSONNEL DIRECTOR PROPERTY DIRECTOR MARKETING MANAGER (all the above in the Mortlake area) DISTRIBUTION MANAGER (Whitechapel area)

All candidates must have excellent skills (100/60 w.p.m.), a lively and enthusiastic approach to their work and a sense of humour!

We are looking for people with initiative, who are energetic, efficient and flexible. The successful candidates must be capable of working unsupervised and under pressure and have previous experience at senior level.

A knowledge of WP is vital within the Marketing function and advantageous for Personnel. Our Property Director and Marketing Manager ask that their secretaries possess a clean driving licence.

Company benefits include a competitive salary, 4 weeks' holiday and LVs.

Please send CV to:- Judy Baker, Resourcing Assistant, Watney Combe Reid & Co. Ltd., 14 Mortlake High Street, London SW14 8JD.

EXECUTIVE SECRETARY



PAINSHILL PARK TRUST

The Trustees of Painhill Park Trust wish to appoint an executive secretary to the Director, with special responsibility for appeals. The Trust, which is a registered charity, was set up in 1981 with the aim of restoring Painhill, a famous eighteenth century landscape park in Cobham, Surrey, and opening it to the public.

This post will be fulfilling and demanding and the successful candidate will act as P.A. to the Director and be responsible for organising and running the appeal office. He/she will need excellent secretarial skills, the ability to write well, and to be capable of setting up and keeping accurate records. Previous experience in the running of an Appeal Office would be a definite advantage.

He/she must be able to get on well with people, and will be reliable and capable, with plenty of common-sense and initiative. Applicants should be at least 26 years old. A good salary is offered, commensurate with qualifications and experience. If you are interested please write, enclosing your C.V. to: Janis Barlow, the Director, Painhill Park Trust Ltd., Sandown House, 1 High Street, Esher, Surrey. Telephone: Esher 82111.

SENIOR SECRETARY PROPERTY MANAGEMENT CO CHELSEA Required to assist Director with administration of office plus promotion duties. Salary negotiable. Please reply in writing enclosing cv to the Director, NGH Apartments Ltd, Neil Gwyn House, Sloane Avenue, London, SW3.

SECRETARY - W.I. For one of London's leading insurance brokers... SECRETARY REQUIRED FOR CHAIRMAN AND MANAGING DIRECTOR of dynamic, fast-growing security company in SE1. Applicant should have good organisational and secretarial skills (100/60) and minimum 2 years experience. Knowledge of sales useful. Age 22+. Salary according to age and experience. Call Louise on 01-226 6131 for an appointment (No Agencies)

IMAGINATIVE MANAGER Opportunity for lively person with initiative to manage large creative workshop. Architectural/conceptual drawing experience an advantage. Good career prospects age 30-40. Please telephone Wednesday or Thursday only between 9 a.m. and 9 p.m. 01-628 0885.

ARE YOU FREE NOW? Top PA/Secretary needed to temp for the President of a fast food chain. Must be interested in permanent position, circa 210,000 p.a. Phone now on 352 2717 and speak to Jane or Fiona

(continued on page 22)

Three new positions in fast expanding publishing company

Overseas Publisher To oversee the development of a rapidly growing new USA magazine and to launch other projects in the computer field. Based in North America, the position demands considerable experience in magazine publishing - preferably including knowledge of overseas markets and the ability to manage and motivate agents and contractors.

Financial Controller To help manage UK and USA magazines in publishing and related revenue-generating fields. Also to study with publishing specialists, to account for all financial aspects of the company's operations, planning as well as direct and control long term financial strategies in conjunction with the company's internal and external financial advisers. A car will be provided.

Editor To take control of Computer Management, Britain's role magazine written for large-scale computer users. Over the last two years Computer Management has established itself as the magazine directed and managed by leading industry and buying executives only. The new editor must be able to manage and motivate staff to further its success.

Apply in confidence to: Terry Cartwright, EEC Publications Ltd, 196-200 Belsize Road, London N1 4AG

WPHT HOUSING ASSOCIATION COMPANY SECRETARY/ ADMINISTRATOR

Salary Circa £13,000 per annum

This nationally-based Housing Association with over 5,500 properties in management requires a Company Secretary/Administrator for its Head Office, in Putney, SW15. Responsibilities include supervision of all Admin. support staff, general office management, maintenance of statutory records, sealing of legal documents, tender opening, personnel control and records. Control of total insurance services for staff and property.

Applicants will be expected to have previously demonstrated their competence in administration at a senior level and to have the ability to communicate effectively. The Secretary will be Chief Officer status and report direct to the Chief Executive. Essential car user's allowance. Relocation costs payable up to £1,000.

Application forms and Job Description from:- Mrs Carol Warr, WPHT Housing Association, Prospect House, Whitby Grove, Putney, SW15 2JW. Telephone number - Putney Bar 45171. Closing date for completed applications - 1st September, 1983.

Redundant - or just looking?

Senior Managers facing the challenge of relocation are invited to redefine their personal objectives with the help of a professional career consultant (over 18 years experience).

We can then plan a positive course of action and carry out a systematic Job Search, tailored to suit individual needs, pinpointing unadvertised vacancies (UK and overseas) and using our many valuable contacts. Includes research, interview training, word processing, etc. Successful candidates guaranteed plus personal support and encouragement throughout. Fees linked to progress. Satisfactory clients are our best references.

Telephone Michael Wood on Saturday (0208) 58885. If you are aiming for £25,000+ for an exploratory discussion without obligation.

Search and Assessment Services Ltd, 11 Grafton Street, London W1.

INTERPRETERS (Medical) Farsi or Portuguese

The Cromwell Hospital, one of the major private acute-care hospitals in the country housing highly specialised units and the full range of supporting departments, has rapidly won an international reputation for its exceptionally high standards.

To ensure continuity of service we now seek to appoint additional experienced Medical Interpreters, fluent in either Farsi or Portuguese, to work on an AD HOC SESSIONAL basis, available at short notice.

A friendly professional approach is required as the Interpreters will be liaising directly between patients, hospital staff and consultants, and will be required to supply written translations on occasions.

Please apply in writing with full cv to Freya Slade, Personal Officer.

THE CROMWELL HOSPITAL, Cromwell Road, London SW5

We help you find THE RIGHT JOB!

If you are a redundant or 'slightly used' executive or professional person, or have some other career crisis, we can help you by offering the most comprehensive Career Counselling service in Europe.

Our unique guarantee assures clients of rewarding careers, obtained mainly from the unpublished job market. Telephone for a free, confidential appointment with a consultant, or send us your c.v.

CHUSID We are also specialists in 'Outplacement' for organisations through our affiliated company Leader Cooperative Services Limited. The Rotunda, New Street, Manchester: 061-238 0089, Sunley Building, Piccadilly Plaza, Glasgow: 041-332 1502, 14 West Nile St., Glasgow G1 2RN.

La crème de la crème

FINANCIAL ASSISTANT

UP TO £8,000 - WC2.

Join this exciting team of senior accountants and provide them with vital administrative back-up. Your responsibilities will include preparing instructions to stockbrokers and financial institutions, handling the resultant paperwork yourself and using their computer link to provide the consolidated results up to the relevant investment information. Other duties include bookkeeping. To become fully involved in this unusual job you should already have a degree, with an eye for detail and good typing. Age 25-40.

Please ring 434 4845. Crone Corkill Recruitment Consultants

75% Admin 23+ c. £7,000

This opening with an International Organisation is for someone, perhaps a graduate, who wants to use their secretarial skills to the maximum. You should have the potential to handle the very challenging role. Organising seminars compiling news sheets, hosting receptions & liaising worldwide. Contact Audrey Dieker 404 4833

BILINGUAL FRENCH PA - £7,750

A large friendly International Co. in EC3 needs a confident, self-motivated PA aged 23-35 for one of their branches. Excellent working conditions. Organising seminars compiling news sheets, hosting receptions & liaising worldwide. Contact Audrey Dieker 404 4833

PLEASE RING 588 3535 Crone Corkill Recruitment Consultants

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PERSONAL COLUMNS

ANNOUNCEMENTS
MARLOW Harold Marlow late of 21...

ANNOUNCEMENTS
I TO MY KNIGHT, Happy birthday, I...

ANNOUNCEMENTS
SALEN Dr J. Ian Allan (1911-1983)...

ANNOUNCEMENTS
WAWAN - Thanks for a lovely 6...

ANNOUNCEMENTS
FRANCE MID WEST COAST
Good selection of villas still avail...

ANNOUNCEMENTS
THE FRENCH SELECTION
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BRITANNY BARGAINS 27
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UP AND AWAY
Relaxing holiday and special prices...

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MARRIAGES
DORIS & GUY - On August 11th...

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MARRIAGES
MARGARET & CARROLL - On August...

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BLAKE - On August 10th, peacefully...

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DEATHS
BRENNAN - On July 30th, in India...

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DORING - On August 10th, peacefully...

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SAIL WITH THE LEADERS!!
In the glorious Mediterranean on a...

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LAST MINUTE HOLIDAY BARGAINS
From 12.24 to 14.19 1983

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FLOTTILLA SAILING CLUB
2 St Johns Terrace, Harrow Road...

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From 12.24 to 14.19 1983

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VENTURA HOLIDAYS
125 Abchurch Lane, London EC4N 3JY

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AVAILABILITY END AUGUST

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Newdigate 0306 77 647/634
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Includes holidays to over 25 Greek islands...

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FINEST QUALITY wool carpets...

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Good quality 2-3 bedroom house...

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Laid out in 2 plots, 120 sq ft...

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Pianos, uprights, grand pianos...

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THE GARGISH OF St James's...

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DOMESTIC AND CATERING SITUATIONS
HOUSEKEEPER urgently required...

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Read two fine bedrooms detached...

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PA/SECRETARY Chelsea
Managing Director of leading firm...

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August 15, 17, 20 September 4, 6, 9, 12, 15, 18, 21, 24, 27, 30

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ILIOS ISLAND
Newdigate 0306 77 647/634
IT'S THE COMPANY THAT MAKES A HOLIDAY

HOLIDAYS AND VILLAS
GREEK ISLANDS
14th AUGUST FROM £179
Includes holidays to over 25 Greek islands...

HOLIDAYS AND VILLAS
FOR SALE
FINEST QUALITY wool carpets...

HOLIDAYS AND VILLAS
RENTALS
PROPERTY FURNISHED OR UNFURNISHED URGENTLY REQUIRED

HOLIDAYS AND VILLAS
RENTALS
ALSO REQUIRED
Good quality 2-3 bedroom house...

HOLIDAYS AND VILLAS
RENTALS
CHESTERTONS
01-937 7244

HOLIDAYS AND VILLAS
RENTALS
UNFURNISHED HOUSE TO LET
HOLLAND PARK, KENSINGTON

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HOLIDAYS AND VILLAS
RENTALS
KEITH CARDALE GROVES
MAYFAIR W1

HOLIDAYS AND VILLAS
RENTALS
HIGHGATE VILLAGE
Laid out in 2 plots, 120 sq ft...

HOLIDAYS AND VILLAS
RENTALS
THE PIANO WORKSHOP'S SALE
Pianos, uprights, grand pianos...

HOLIDAYS AND VILLAS
RENTALS
CLUB ANNOUNCEMENTS
THE GARGISH OF St James's...

HOLIDAYS AND VILLAS
RENTALS
DOMESTIC AND CATERING SITUATIONS
HOUSEKEEPER urgently required...

HOLIDAYS AND VILLAS
RENTALS
SUFFOLK
Read two fine bedrooms detached...

HOLIDAYS AND VILLAS
RENTALS
PA/SECRETARY Chelsea
Managing Director of leading firm...

HOLIDAYS AND VILLAS
RENTALS
SUFFOLK
Read two fine bedrooms detached...

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